

Probabilities Seasonal Investment Overview:

The Probabilities strategy seeks capital appreciation by systematically investing to gain long, short or leveraged exposure to the U.S. stock market through Index ETFs. The strategy employs a systematic approach utilizing seasonal trends and patterns that have historically had a statistically significant impact on stock market returns. The strategy's historically low correlation may provide diversification benefits to traditional portfolio allocations. There is no guarantee that any investment will achieve its objectives, generate positive returns, or avoid losses.

Strategy Highlights:

People:

- ▶ **Joseph B. Childrey**
Executive Vice President & Portfolio Manager
- ▶ **Robert B. Ausdal Jr., CFA**
Executive Vice President & Portfolio Manager
- ▶ **Sidney C. Hardee, CFA**
Research Consultant

Tactical Philosophy:

- ▶ Be out of the market during periods when there is a high probability of downside risk.
- ▶ Be in the market during periods when there is a high probability of upside reward.

Process:

Utilizing index based ETFs to obtain dynamic exposure to the US stock market sectors.

- ▶ Long 1x – approximately 37% of the time.
- ▶ 0x – approximately 27% of the time.
- ▶ Long 1.5x – approximately 19% of the time.
- ▶ Long 2x – approximately 6% of the time.
- ▶ Long 0.5x – approximately 6% of the time.
- ▶ Short 0.5x – approximately 5% of the time.

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